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## MAXIMIZATION PROFIT OF AGRICULTURAL CROP PRODUCTION THROUGH DECISION MAKING APPLICATION

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## **Original research**



# ABSTRACT

Maximization, Profit, Agricultural, Crop In Ethiopia different crops are produce (harvest), the major crops produced in the country are Teff, Sorghum, wheat, bean, barely, raise, pea, nueg and maize. Those crops produced state of nature (uncertain condition) like good condition or poor condition with deferent amount of generating profit in each crop. In this case depend up on the amount of crop produced, high amount of crop produced in good condition in 2017 year and low amount of crop produced in poor condition in 2016 year. In order to maximize the profit of each crop, it needs to minimize the amount of loss during each states of conditions (minimize the maximum regret of each crop). By using decision making criteria and POM software maximize the profit of each crop and evaluate through Maximax, Maximin, and Minimaxi regret criteria. According to assumption of this term paper, the price of the crop during good and poor condition are the same and during each criteria not take a single crop of product, because all of the crops are uses in the country. So it take priority according to their values decision criteria. At the end it select a crop which has low minmax regret and then order according their values of regret from lowest to highest values of the regret.

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## 1. INTRODUCTION

In traditional agriculture, crop planning decisions were mainly guided by the farmer's judgment and experience (Jain et al., 2018). Agriculture is main economic pillars of the Ethiopian economy and the overall economic growth of the country is highly dependent on the success of the agriculture sector (Degu, 2019). The sector represents 42 % of the GDP of the country and about 85 % of the population gains their livelihood directly or indirectly from agricultural production. The government of Ethiopia have been devised and implementing different strategies and polices to boost the agricultural sector as the engine of the country overall growth (Lavers, 2012). Now we are in the era of growth and transformation plan (GTPs). Accurate, reliable and timely statistical information in the sector is crucial for designing, monitoring and evaluating these policies and strategies. Specifically estimates and

forecasts of crop area and yield are of critical importance to policy makers for the planning of agricultural production and monitoring of food supply in the country (FDRE, 2018; Gizaw & Assegid, 2021).

Developing countries and their economic progress are likely to suffer tremendously from climate change, given their extremely nature-dependent agrarian economies. As a result, accurate quantification of the impact of climate change on the agricultural sector is of paramount importance in guiding appropriate adaptation measures (Gallup et al., 1999), Stage and ensuring genuine participation of developing countries in climate change agreements (FDRE, 2018). The sound performance of agriculture warrants the availability of food crops. This accomplishment in agriculture does not only signify the adequate acquisition of food crops to attain food security, but also heralds a positive aspect of the economy (Leakey, 2018). In regard to this, collective efforts are being geared

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to securing agricultural outputs of the desired level so that self-reliance in food supply can be achieved and disaster caused food shortages be contained in the shortest possible time in Ethiopia. Most of the crops are Teff, wheat, maize, sorghum, Neug, Bea, Bean, Barley, Rice etc., this crops are wisely produced in the country. The amount of production of those crop is depend on the condition during cultivation. May be the condition is good condition like: good weather condition, properly uses DAP and UREA during cultivation, good conservation, humidity, fertile land etc. But if this requirement is not available the condition is poor condition, at that time amount of produced crop is reduce. The farmers not know what types of condition will happened, it is uncertain with state of nature and have not decide which crop produce in order to get more profit during good condition and which crop have high amount of loss during poor condition at optimal condition (Ashraf & Foolad, 2005). This paper is focused on analyzing and identifying optimum production at both good and poor condition by using decision making analysis. Also by using software we analysis the data and recommend depend on the result of the analyzed data.

#### 2. LITERATURE REVIEW

## 2.1 Agriculture crop production and Components of Decision Making

Developing countries and their economic progress are likely to suffer tremendously from climate change, given their extremely nature-dependent agrarian economies (Mendelsohn & Dinar, 2009). As a result, accurate quantification of the impact of climate change on the agricultural sector is of paramount importance in guiding appropriate adaptation measures and ensuring genuine participation of developing countries in climate change agreements (Bezabih & Sarr, 2012; FDRE 2015).

The government of Ethiopia have been devised and implementing different strategies and polices to boost the agricultural sector as the main motor of the country overall growth (Shumuye, 2015). Now we are in the era of growth and transformation plan (GTPs). Accurate, reliable and timely statistical information in the sector is crucial for designing, monitoring and evaluating these policies and strategies. Specifically estimates and forecasts of crop area and yield are of critical importance to policy makers for the planning of agricultural production and monitoring of food supply in the country (Kalra et al., 2007).

Grain crops are highly important to enhance the food security of small holder framers in Ethiopia. Even though, intensity of cultivation & production of grain crops varies seasonally across regions and zones these crops are widely grown all parts of the country by small holder farmers in both seasons, dry season irrigation farms and by commercial farms (Kalra et al., 2007).

Despite the availability of overwhelming evidence in support of climate change, uncertainty prevails over the precise nature of these changes, especially at local level. Global predictions become less clear as to the magnitude and timing of the changes at national and local levels.

Global predictions become less clear as to the magnitude and timing of the changes at national and local levels. Even at the global scale, there will always be uncertainty in predicting future climates.

Decision situations can be categorized into two classes: situations in which probabilities cannot be assigned to future occurrences and situations in which probabilities can be assigned

Several decision-making techniques are available to aid the decision maker in dealing with this type of decision situation in which there is uncertainty. Decision situations can be categorized into two classes: situations in which probabilities *cannot* be assigned to future occurrences and situations in which probabilities *can* be assigned.

Decision situations in which there are two or more decision makers who are in competition with each other (Jain et al., 2018).

## 2.2 Components of Decision Making

A decision-making situation includes several components the decisions themselves *and* the actual events that may occur in the future, known as **states of nature**. At the time a decision is made, the decision maker is uncertain which states of nature will occur in the future and has no control over them. A state of nature is an actual event that may occur in the future (Taylor & Taylor, 2002; Oladejo et al. 2019).

## 2.2.1 Decision making criteria

Once the decision situation has been organized into a payoff table, several criteria are available for making the actual decision. Include maximax, maximin, minimax regret, Hurwicz, and equal likelihood.

#### 2.2.2 Maximax Criterion

With the maximax criterion, the decision maker selects the decision that will result in the maximum of the maximum payoffs. (In fact, this is how this criterion derives its name a maximum of a maximum.) The maximax criterion is very optimistic. The decision maker assumes that the most favorable state of nature for each decision alternative will occur. Thus, for example, using this criterion, the investor would optimistically assume that good economic conditions will prevail in the future (Taylor & Taylor, 2002).

#### 2.2.3 Maximin criterion

The maximin criterion results in the maximum of the minimum payoff. In contrast with the maximax criterion, which is very optimistic, the maximin criterion is pessimistic. With the maximin criterion, the decision maker selects the decision that will reflect the maximum of the minimum payoffs.

## 2.2.4 Minimax regret criterion

Regret is the difference between the payoff from the best decision and all other decision payoffs. The minimax regret criterion minimizes the maximum regret.

#### 3. METHODOLOGY

Collected quantitative data for these paper work by face to face discussing with traders and farmers. Also get data from federal democratic republic of Ethiopia central statistical agency agricultural sample survey 2017/18. Based on those data it identified amount of each product per year in both conditions. Those products in 2016 and 2017 years are identified, the next process was to find amount in each decision criteria products produced per year and give priority for regret conditions. Then developed the model required for the decision making and solve the given model through POM version5 software.

#### 4. DATA ANALYSIS AND DISCUSSION

As we have try to discuss on the previous parts of the paper, the output of the Ethiopian agricultural products depends on the seasonal condition of the air. If the weather condition is good farmers will expect good and much of production output and if not they will lose much yields of production. Even though Ethiopia has a lot of production areas in hectares, the outcome is not good as expected. The quality of grain crops and other products is poor as well.

The sound performance of agriculture warrants the availability of food crops. This accomplishment in agriculture does not only signify the adequate acquisition of food crops to attain food security, but also heralds a positive aspect of the economy. In regard to this, collective efforts are being geared to securing agricultural outputs of the desired level so that self-reliance in food supply can be achieved and disaster caused food shortages be contained in the shortest possible time in Ethiopia.

The basic question here under state of nature which determines the agricultural crop out puts is that what if the air condition is not good as expected? These mean that how we can minimize the risk of uncertainty by applying decision analysis concept to the agricultural products outputs.

Data analysis of this term paper was done on data collected from recent years 2017 and 2018. The procedure was conducted by taking data of the previous two years and forecasting for the future one year output and analyzing what should be done in order to give priority sequence of basic grain crop production in Ethiopia. The federal democratic republic of Ethiopia central statistical agency agricultural sample survey 2017/18, report on area and production of major crops states that the following terms should be define clearly in order to analyzing and clearly conducting a research on the agricultural production output in Ethiopia (Table 1).

Table 2. Federal democratic republic of Ethiopia central statistical agency agricultural sample survey 2017/18

crop	Area in he	Area in hectares			Production in quintals			Yield			
									in(quintals/hectares)		
	2016	2017	Change	2016	2017	Change	2016	2017	Change		
Teff	3017914	3023283	0.18	50204400	52834011	5.24	16.64	17.48	5.05		
Wheat	1696082	1696907	0.05	45378523	46429657	2.32	26.75	27.36	2.28		
Maize	2135571	2128948	-0.31	78471746	8395872	6.99	36.75	39.44	7.32		
Sorghum	1881970	1896389	0.77	47520956	51692525	8.78	25.5	27.26	7.96		
Barley	959273	951993	-0.76	20249216	20529963	1.39	21.11	21.57	2.18		
Neug	281206	290494	3.30	3024319	3233448	6.91	10.75	11.13	3.53		
Rice	48418	53106	9.68	1360007	1510183	11.04	28.09	28.44	1.25		
Bean	427696	437106	2.20	8780108	9217615	4.98	20.53	21.09	2.73		
Pea	212530	220508	3.75	3481446	3685190	5.85	16.38	16.71	2.01		

The federal democratic republic of Ethiopia central statistical agency agricultural sample survey 2017/18 report on area and production of major crops states.

## 4.1 Basic Assumptions of Decision making

- (1) Conditions of state is uncertain
- (2) Assuming the price of each crop are the same in both state of nature (good and poor condition).
- (3) Assuming all crops produce are uses in the country, so we take as a priority in each case.

#### 5. RESULTS AND DISCUSSION

Currently Hectares uses and produced crop in the country are: total hectares uses in 2016 and 2017 years, 10660660, 10698734 respectively with deference hectares of 18.86 and also total produced crops in 2016 year, 258470721 quintals and total produced crops in 2017 year 197528464 quintals with deference 53.5 quintals. But there is detail mount of each crop with their hectares in each year are locate in the table 2.

Table 3. Amount of crops with their hectares in each year

crop	Area in hect	tares		Production in quintals			Yield				
									in(quintals/hectares)		
	2016	2017	Change	2016	2017	Change	2016	2017	Change		
Teff	3017914	3023283	0.18	50204400	52834011	5.24	16.64	17.48	5.05		
Wheat	1696082	1696907	0.05	45378523	46429657	2.32	26.75	27.36	2.28		
Maize	2135571	2128948	-0.31	78471746	8395872	6.99	36.75	39.44	7.32		
Sorghum	1881970	1896389	0.77	47520956	51692525	8.78	25.5	27.26	7.96		
Barley	959273	951993	-0.76	20249216	20529963	1.39	21.11	21.57	2.18		
Neug	281206	290494	3.30	3024319	3233448	6.91	10.75	11.13	3.53		
Rice	48418	53106	9.68	1360007	1510183	11.04	28.09	28.44	1.25		
Bean	427696	437106	2.20	8780108	9217615	4.98	20.53	21.09	2.73		
Pea	212530	220508	3.75	3481446	3685190	5.85	16.38	16.71	2.01		

Price of each crop per quintals and per annual in each year.

In this case it take assumptions as a price of each crops in good and poor conditions are the same (Table 3).

Table 4. Price of each crop per quintals and per annual in each year

	price/quintal	profit/quintal	profit/year	profit/year
Crops	in ETB	in ETB(poor	in ETB(poor condition)	good condition
		condition and		
		good condition)		
Teff	2700	405	20332782000	21397774455
Wheat	1000	150	6806778450	6964448550
Maize	700	105	8239533330	881566560
Sorghum	1200	180	8553772080	9304654500
Barley	800	120	2429905920	2463595560
Neug	2300	345	1043390055	1115539560
Rice	7300	1095	1489207665	1653650385
Bean	2500	375	3292540500	3456605625
Pea	2300	345	1201098870	1271390550

By using decision criteria (maximax, maximin, minimax regret) it evaluate and identify which crop produce during

each criteria depend up on profit gained per year by using POM software (Table 4).

Table 5. Insert data or profit per year of each crop in to POM software in each condition



#### 5.1 Maximax criteria (good condition)

In this case, profit of crops produced in good conditions higher than that profit of poor condition, because much amount of quintals of crops is produce in that condition (Table 5). So using maximax criterion it select the maximum of the maximum among exist of the profit.

Table 6. Maximax criteria (good condition)

DECISION ANALYSIS ON ETHIOPIAN AGRICULTURE Solution										
	poor air condition	good air condition	Row Min	Row Max						
Probabilities	0	0								
teff	2.03327	2.13977	20332780000	21397770000						
wheat	6.80677	6.96444	6806778000	6964449000						
maize	8.23953	8.81566	881566600	8239534000						
sorghum	8.55377	9.30465	8553772000	9304655000						
barley	2.42990	2.46359	2429906000	2463596000						
neug	1.04339	1.11554	1043390000	1115540000						
rise	1.48920	1.65365	1489208000	1653650000						
bean	3.29254	3.45660	3292540000	3456606000						
pea	1.20109	1.27139	1201099000	1271391000						
		maximum	20332780000	21397770000						
			maximin	maximax						

According to above maximax result Teff has maximum profit during good condition (21397770000ETB) (Table 6). This indicate if produce teff in good condition it get high amount of profit rather than others crop.

But in this case, not only selecting teff crops and omit the others because in the country it uses those the rest crops so it considering all the crops according to their maximax priority (orders).

Table 7. Based on maximax criteria and taking priority

Crop	teff	wheat	maize	sorghum	barley	neug	rise	bean	pea
maximax	213977 70000	696444 9000	82395340 00	93046550 00	24635960 00	11155400 00	16536500 00	34566060 00	12713910 00
Priority	1	4	3	2	6	9	7	5	8

Then cording to maximax criteria, it ordered the crops generating profit  $1^{st}$ : Teff ,  $2^{nd}$  : Sorghum,  $3^{rd}$  : Maize,

 $4^{th}$ : Wheat,  $5^{th}$ : Bean,  $6^{th}$ : Barley,  $7^{th}$ : Rise  $8^{th}$ : Pea  $9^{th}$ : Neug (Figure 1).

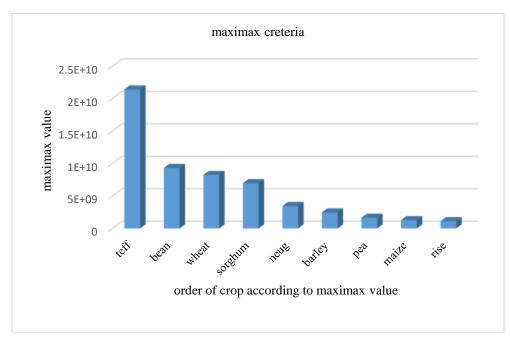


Figure 1. Order of crop according to maximax value

## 5.2 Maximin criteria or optimistic air condition

In maximin, it maximize the minimum profit, in this case maximize profit generated during poor condition, because it is low profit than good condition (Table 7).

Then according to maximin criterion Teff has high profit (20332780000ETB) rather than the other in poor condition.

	Table of Manifest of optimistic									
	poor air condition	good air condition	Row Min							
Probabilities	0	0								
teff	2.03327	2.13977	20332780000							
wheat	6.80677	6.96444	6806778000							
maize	8.23953	8.81566	881566600							
sorghum	8.55377	9.30465	8553772000							
barley	2.42990	2.46359	2429906000							
neug	1.04339	1.11554	1043390000							
rise	1.48920	1.65365	1489208000							
bean	3.29254	3.45660	3292540000							
pea	1 20109	1 27139	1201099000							

Table 8. Maximin criteria or optimistic

Also in this case, depend on maximin criterion in poor condition not producing only Teff crops and not leave the rest crops. Because all crops are uses in the country, so it taking priority for producing the crops in poor condition in order to generate high amount of profit (Table 8). Then according to above maximin tables it order crops produce in poor conditions (Figure 2).

20332780000

maximin

maximum

**Table 9.** Based on maximin taking of priority for each crop 1<sup>st</sup>: Teff, 2<sup>nd</sup>: sorghum, 3<sup>rd</sup>: wheat, 4<sup>th</sup>: Pea, 5<sup>th</sup>: barley, 6<sup>th</sup>: Rise, 7<sup>th</sup>: bean, 8<sup>th</sup>: neug, 9<sup>th</sup>: Maize

Crop	teff	whea	maize	sorghu	barley	neug	rise	bean	pea
		t		m					
maximin	2.03E	6.81E	8.82E+0	8.55E+0	2.43E+0	1.04E+0	1.49E+09	3.29E+09	1.2E+09
	+10	+09	8	9	9	9			
Priority	1	3	9	2	5	8	6	7	4

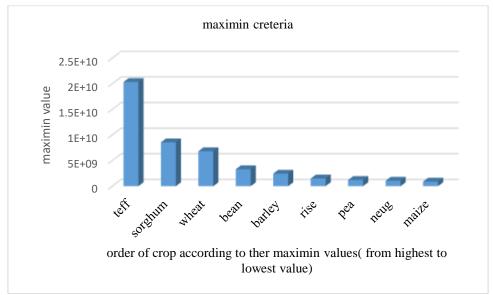


Figure 2. Order of crop according to their maximin values

## 5.3 Minimax regret

In minimax regret is in order to identify the amount of regret in both good and poor condition by losing amount of profit in each crops produced in each year (Table 9). Then in order to maximize the profit it should be minimize the regret amount of each crops. In this case take priority

regret of each crops from lowest regret to highest regret because lowest regret indicate existence of high profit and high regret it shows existence of lose.

According to minimax regret Teff crop has selected with 0 regret. But give the regret priority for crops, because all crops are uses in the country (Table 10, Figure 3).

	Table 10.	Minimax regre	t criteria					
● Profits (maximize)  Costs (minimize)								
<b>DECISION AN</b>	ALYSIS ON ETHIC	<b>OPIAN AGRICUL</b>	TURE Solution					
	poor air condition Regret	Maximum Regret	Expected Regret					
Probabilities	0	0						
teff	0	0	0	0				
wheat	13526000000	14433320000	14433320000	0				
maize	12093250000	20516200000	20516200000	0				
sorghum	11779010000	12093120000	12093120000	0				
barley	17902870000	18934170000	18934170000	0				
neug	19289390000	20282230000	20282230000	0				
rise	18843570000	19744120000	19744120000	0				
bean	17040240000	17941160000	17941160000	0				
pea	19131680000	20126380000	20126380000	0				
Minimax regret			0					

**Table 11.** Based on minimax regret taking of priority for each crop Then: 1<sup>st</sup>: teff, 2<sup>nd</sup>: sorghum, 3<sup>rd</sup>: wheat, 4<sup>th</sup>: bean, 5<sup>th</sup>
Barley, 6<sup>th</sup>: rise. 7<sup>th</sup>: pea, 8<sup>th</sup>: neug, 9<sup>th</sup>: maize

Crop	teff	wheat	maize	sorghum	Barley	neug	rise	bean	pea
Minima	0	14433320	20516	1209312	1893417	2028223	19744120	17941160	2012638
x regret		000	20000	0000	0000	0000	000	000	0000
value			0						
Priority	1	3	9	2	5	8	6	4	7

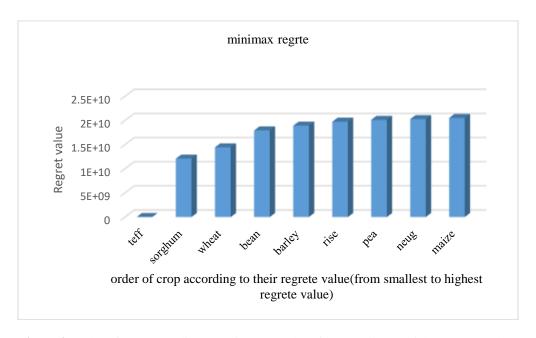


Figure 3. Order of crop according to their regret value (from smallest to highest regret value)

## 5.4 Hurzwiz criteria

In this by taking some probability (0 to 1) for good and poor conditions for profit of each crops, then evaluate the profit of each crops.

Generally, in order to maximize profit of each crop it should be minimize loss of each crops by producing according to bellow orders in both condition.

**Table 11.** Maximax criteria (good condition)

DECISION ANALYSI	S ON ETHIOPIAN			nax criteria					
Hurwicz Value	teff	wheat	maize	sorghum	barley	neug	rise	bean	pea
.00	20332760	6806778000	881566600	THE PROPERTY OF SHAPE OF THE PARTY OF THE PA	2429906000	1043390000	1489205000	3292540000	1201099000
01	20343430	6808355000	955146200	8561281000	2430243000	1044111000	1490852000	3294181000	1201802000
03	20364730	6811508000	1102306000	8576298000	2430917000	1045554000	1494141000	3297462000	1203208000
.04	20375380	6813085000	1175885000	8583807000	2431254000	1046276000	1495786000	3299102000	1203911000
.05	20386030	6814662000	1249465000	Mark the contract of the contr	2431590000	1046998000	1497430000	3300743000	1204614000
06	20396680	6816238000	1323045000	And the state of t	2431927000	1047719000	1499075000	3302384000	1205316000
.07	20407330	6817815000	1396624000	8606354000	2432264000	1048441000	1500719000	3304025000	1206019000
.09	20428630	6820968000	1543784000	8621362000	2432938000	1049884000	1504008000	3307306000	1207425000
.10	20439280	6822545000	1617363000	8628860000		1050605000	1505652000	3308946000	1208128000
.31	20449930	6824122000	1690943000	Elevenica servicio de la constitución de la constit	2433612000	1051327000	1507297000	3310587000	1208831000
12	20460580	6825698000	1764523000	8643878000	2433949000	1052048000	1508941000	3312228000	1209534000
13	20471230	6827275000	1838102000	8651387000	2434286000	1052770000	1510585000	3313869000	1210237000
15	20492530	6830429000	1985262000		2434959000	1054212000	1513874000	3317150000	1211643000
16	20503180	6832005000			2435296000	1054934000		3318790000	
17	20513830	6833582000	2132421000	6661422000	2435633000	1055655000	1517163000	3320431000	1213049000
.18	20524480	6835159000	2206001000	8688931000		1056377000		3322072000	1213752000
19	20536130	6836735000	2279580000	8696440000	the principle and published and produced	1057098000	Accompany of the Park of the Control of the	3323713000	412011111111111111111111111111111111111
20	20545780	6838312000	2353160000	8711458000		1057820000	1522097000	3325353000	
22	20567080	6841465000	2500319000			1059263000	1525365000	3328634000	
23	20577790	6843042000	2573899000	8726475000		1059985000	1527030000	3330275000	1217266000
24	20586380	6844619000	2647479000	8733984000	2437991000	1060706000	1528674000	3331916000	
26 26	20699680	6846196000	2721050000	8741493000	2438328000	1061428000	1530319000	3333556000	1218672000
27	20620330	6849349000		8756511000	And Continued the second professional	1062149000	1537963000	programme the stage from the first from the stage of	A STATE OF THE STA
26	20630980	6850926000				1063592000			
29	20641630	6852503000	3015377000		2439676000	1064313000	1536896000	3340119000	1221484000
30	20652280	6854079000	3088957000		2440013000	1065035000	1538541000	3341760000	1222187000
31	20662930	6855656000 6857232000	3162536000	8786546000	2440350000	1066756000	1541830000	3343400000	1222889000
.33	20684230	6858809000	3309696000	8801564000	2441024000	1067199000	1543474000	3346682000	1224295000
34	20694880	6860386000		8809073000	2441361000	1067921000	1545118000		
35	20705530	6861963000	3456855000	8816581000	2441698000	1068642000	1546763000	3351604000	1225701000
37	20726830	6865116000	3604015000	8831599000	2442371000	1070086000	1550052000	3363244000	
36	20737480	6866693000	3677594000	8839108000	2442708000	1070807000	1551696000	3354885000	
40	20748130	6868270000	3751174000	8854126000	2443382000	1071529000	1553340000	3356526000	1226513000
41	20769430	6871423000	3096333000	8861634000	and the second s	1072972000		3359807000	1229919000
42.	20760080	6872999000	3971913000	8869143000	2444056000	1073693000	1558274000	3361448000	1230622000
43	20790720	6874576000	4045493000	8876652000	2444393000	1074414000	1569918000	3363088000	1231325000
45	20812030	6877730000	4192652000	8891670000	2445066000	1075858000	1563207000	3366370000	1232730000
46	20822680	6879306000	4266232000	8899178000	2445403000	1076579000	1564851000	3368010000	1233433000
47	20833330	6880883000	4413391000	8906686000	2445740000	1077300000	1566496000	3369651000	1234136000
49	20054620	6884037000	4456971000	8921704000	2446414000	1078744000	1569785000	3372932000	
50	20865270	6885614000	4560550000	8929213000		1079465000	1571429000	3374573000	1236245000
52	20886580	G888767000	4707709000	8944231000	2447425000	1000000000	1574718000	3377854000	1297651000
54	20897220	6890343000	4781289000	8951740000		1081629000	1576362000	3379495000	1239057000
55	20018820	6803497000	4928449000	8968767000	2448438000	1063073000	1579651000	3382776000	1239760000
6/7	20020170	6896074000	5075608000	8074266000 8881775000	2448772000	1083764000	1582840000	3384417000	1240462000
-04	20950470	6090227000	5149198000			1085237000	1584584000	2207690000	1241668000
.59 60	20961120	6901381000	5222768000	9004301000	2449783000	1085959000	1586229000	3399939000	1242571000
61	20982420	6902957000	5559927000	9011610000		1087401000	1589918000	3392620000	1243977000
63	21003720	6904534000 6806110000	5443507000 5517088000	9019319000		1088123000	1891162000	3394261000	1244680000
64	21014970	6807687000	прионенного	9034337000	2451466000	1089566000	1594451000	3397542000	1246086000
66	21025020	6910841000				1090287000	1596095000	3400624000	1246789000
67	21046320	6912417000	5611405000	9056863000	2452478000	1091750000	1599384000	3402464000	1240195000
68	21056970 21067620	6913994000	5884984000			1002452000	1601029000	3404105000	1248898000
70	21078270	6917148000				1003174000			
71	21088920	6918724000	6105723000	9096699000	2453826000	1094616000	1605962000	3409027000	1251006080
72	21099570				2454163000				
73	21110220				2454500000				
75	21131520	6925031000	6400042000	9116934000	2455174000	1097502000	1612540000	3415589000	1253818000
76	21142170				2455511000				
70	21152520				2455047000				
79	21174120				2456521000				
no	21184770	6932915000	6767941000	9154475000	2456858000	1101110000	1620762000	3423793000	1257535000
82	21195420				2457195000				
83	21216720				2457869000				
84	21227370	6939222000	7062259000	9184514000	2458206000	1103996000	1627339000	3430355000	1260144000
86	21238020			9192022000	2455543000	1104717000			1261550000
87	21269329	6943961000	7282008000	9207040000	2469216000	1106161000	1632273000	3435277000	1262263000
88	21269970	6945528000	7356578000	9214649000	2459553000	1106882000	1833917000	3436918000	1262956000
90	21291270	6948682000	7502727000	0229567000	2450800000	1108325000	1637206000	3440199000	1264362000
91	21301920	6950256000	7577317000	9237975000	2460564000	1100047000	1630050000	2441840000	1265065000
92 93	21012570		7650897000		2460901000	1110469000	1640495000	3445421000	1265768000
94	21333670	6954959000	7798066000	9269602000	2461575000	1111211000	1643784000	3446762000	1267174000
96	21344520			9267111000	2461912000	1111932000	1848428000	3448403000	1267876000
97	21365820	6959718000	8018795000	9282128000	2:462585000	1113375000	1648717000	3451684000	1269282000
90	21376470	6961295000			246222000				
1.00	21097770	6964449000							

## 6. CONCLUSION

Depend on decision criterion, we give priority for production of crops in order to maximize profit (Table 11): during maximax criteria 1<sup>st</sup>: Teff, 2<sup>nd</sup>: Sorghum, 3<sup>rd</sup>: Maize, 4<sup>th</sup>: Wheat, 5<sup>th</sup>: Bean, 6<sup>th</sup>: Barley, 7<sup>th</sup>: Rise 8<sup>th</sup>: Pea 9<sup>th</sup>: Neug Maximin criteria: 1<sup>st</sup>: Teff, 2<sup>nd</sup>: sorghum, 3<sup>rd</sup>: wheat, 4<sup>th</sup>: Pea, 5<sup>th</sup>: barley, 6<sup>th</sup>: Rise, 7<sup>th</sup>: bean, 8<sup>th</sup>: neug, 9<sup>th</sup>: Maize and Minimax regret: 1<sup>st</sup>: teff, 2<sup>nd</sup>: sorghum, 3<sup>rd</sup>: wheat, 4<sup>th</sup>: bean, 5<sup>th</sup> Barley, 6<sup>th</sup>: rise. 7<sup>th</sup>:

pea, 8<sup>th</sup>: neug, 9<sup>th</sup>: maize 1<sup>st</sup>: teff, 2<sup>nd</sup>: sorghum, 3<sup>rd</sup>: wheat, 4<sup>th</sup>: bean, 5<sup>th</sup> Barley, 6<sup>th</sup>: rise. 7<sup>th</sup>: pea, 8<sup>th</sup>: neug, 9<sup>th</sup>: maize this indicate produce the much amount of Teff greater than the other and then produce according to their sequence by reducing amount of their production.

Generally, in order to maximize profit of each crop it should be minimize loss of each crops (minimum regret) order by producing according to bellow orders in both condition.

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Ambo University, Institute of technology, Ambo, Ethiopia edo2best@gmail.com Maximization Profit of Agricultural Crop Production Through Decision Making Application